



## WIKISTRAT BUSINESS DEVELOPMENT OPPORTUNITY

*Be Part of a Revolution in Consulting.*

### COMPANY DESCRIPTION

Wikistrat Inc. is the world's first massively multiplayer online consultancy. It leverages a global network of over 500 subject-matter experts via a patented crowd-sourcing methodology to provide insights unavailable anywhere else. This online network offers a uniquely powerful and unprecedented strategic consulting service: the internet's only central intelligence exchange for strategic analysis and forecasting, delivered - for the first time - in a real-time, interactive platform.

### THE OPPORTUNITY: Chief Business Development Officer

Wikistrat is looking to identify an outstanding sales executive / business development professional with extensive experience in taking consulting services to global organizations. Candidate should have a minimum of 10 years of experience, a track record of building long term customer relationships, and widespread government and private sector connections.

### REQUIRED QUALITIES & EXPERIENCE

1. Integrity.
2. Track record of taking wargaming services to the defense sector, intelligence community, and multi-national corporations.
3. Educational background in political science and/or MBA.
4. Career experience in strategic analysis and planning of global security issues.
5. Superb communication skills for enthusiastic and proactive salesmanship.
6. Extensive connections to the defense sector and intelligence community.

### ROLE:

- Closing sales with major government and corporate clients.
- Expanding sales pipeline and developing new leads and joint offerings.
- Managing Wikistrat's growing network of channel partners.

Send Applications (Cover letter + CV) to: [info@wikistrat.com](mailto:info@wikistrat.com)

**WWW.WIKISTRAT.COM**